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PRESS RELEASE

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## Nokia network solutions capture new business and revenue for operators

Nokia Connection 2006, Singapore – At the annual Nokia Connection event in Singapore, Nokia is unveiling new solutions to help network operators increase their revenue streams from new customers and new business segments.

“Experience shows that operators can build successful business with advanced enterprise voice services,” says Roberto Loiola, Vice President, Networks, Nokia. “Another clear trend is the growth of pre-paid subscribers and convergent networks, which pose new challenges when operators charge for services. Today, Nokia is introducing solutions to address both of these developments.”

“With the new Nokia Business Communication Solution, operators can give businesses the chance to provide their employees with a rich, access-agnostic calling experience using the same advanced voice services with a variety of fixed and mobile devices. It combines the best of traditional enterprise voice systems with the mobile world for easy-to-use business voice services,” continues Loiola. “Another solution we are highlighting in Singapore is the Nokia Unified Charging Suite 2.0, a highly flexible solution that gives operators the means to charge for different services and access methods in real-time. These solutions are important new additions to Nokia’s Unified Core Network portfolio of solutions for fixed and mobile.”

The **Nokia Business Communication Solution** is a hosted end-to-end SIP-based solution that helps operators and other service providers tap into the enterprise voice market by hosting advanced IP-based services for businesses. The solution includes both network equipment and phones, such as Nokia Eseries business optimized devices, for empowering an enterprise’s workforce with sophisticated voice services on the company’s cellular and multiradio mobile devices or fixed IP phones.

As an operator-hosted solution, the Nokia Business Communication Solution provides an economical way for firms to implement fixed business voice services -- such as short-number dialling, one business number, and one call transfer -- combined with mobility. Staff can now enjoy these services from home, the office and public hotspots, over WLAN or cellular networks such as GSM or 3G.

The solution is made up of the Nokia Business Communication Application Server, Nokia handsets and client software, and a web-based tool that allows enterprises to manage their services themselves. It also includes a comprehensive range of system integration services to streamline interworking with an enterprise’s existing PBX systems. The solution can be an integral part of an advanced IP Multimedia Subsystem environment such as the Nokia IMS for fixed and mobile. In addition, the Nokia MSC Server System mobile softswitch brings additional benefits to operators who deploy the Nokia Business Communication Solution.

The Nokia Eseries business optimized devices (Nokia E50, Nokia E60, Nokia E61 and Nokia E70) can all be used to access services provided by the Nokia Business Communications Solution. The solution is available immediately for trials, and in Q4 2006 for commercial deployment.

The **Nokia Unified Charging Suite**, Nokia’s convergent charging solution, provides a harmonized approach to charging, regardless of whether subscribers are post- or prepaid, are using voice or data services, or are accessing via fixed or mobile networks. It provides up-to-the-second charging information, which allows



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operators to avoid pre-paid account overruns, for example, or to offer creative bonus and loyalty programs based on usage. Release 2.0, also recently launched in Europe, is available in Q4 2006.

Nokia is creating seamless user experiences in converging networks thanks to mobile softswitching and IMS for fixed and mobile. With close to 100 customers for its mobile softswitching, Nokia has delivered the majority of the world's commercial 3GPP-compliant mobile softswitching. Nokia is also the front-runner in IMS for fixed and mobile networks, with over 85 references for IMS solutions, such as Push to talk over Cellular, while paving the way for network renewal with IMS-based voice and applications in fixed networks.

#### **About Nokia**

Nokia is a world leader in mobile communications, driving the growth and sustainability of the broader mobility industry. Nokia connects people to each other and the information that matters to them with easy-to-use and innovative products like mobile phones, devices and solutions for imaging, games, media and businesses. Nokia provides equipment, solutions and services for network operators and corporations.

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