

2024 Market Share Leader Award

XGS PON Equipment Market

Presented by:

Dell'Oro Group



About Dell'Oro Market Share Leader Award



Dell'Oro tracks market size and share on a quarterly basis for most product categories in telecom, enterprise security and networking, data center IT.

Using objective data and a proven and respected methodology, Dell'Oro Group identifies the leading supplier by total annual revenue in specific product categories.

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XGS PON Equipment Market 2024



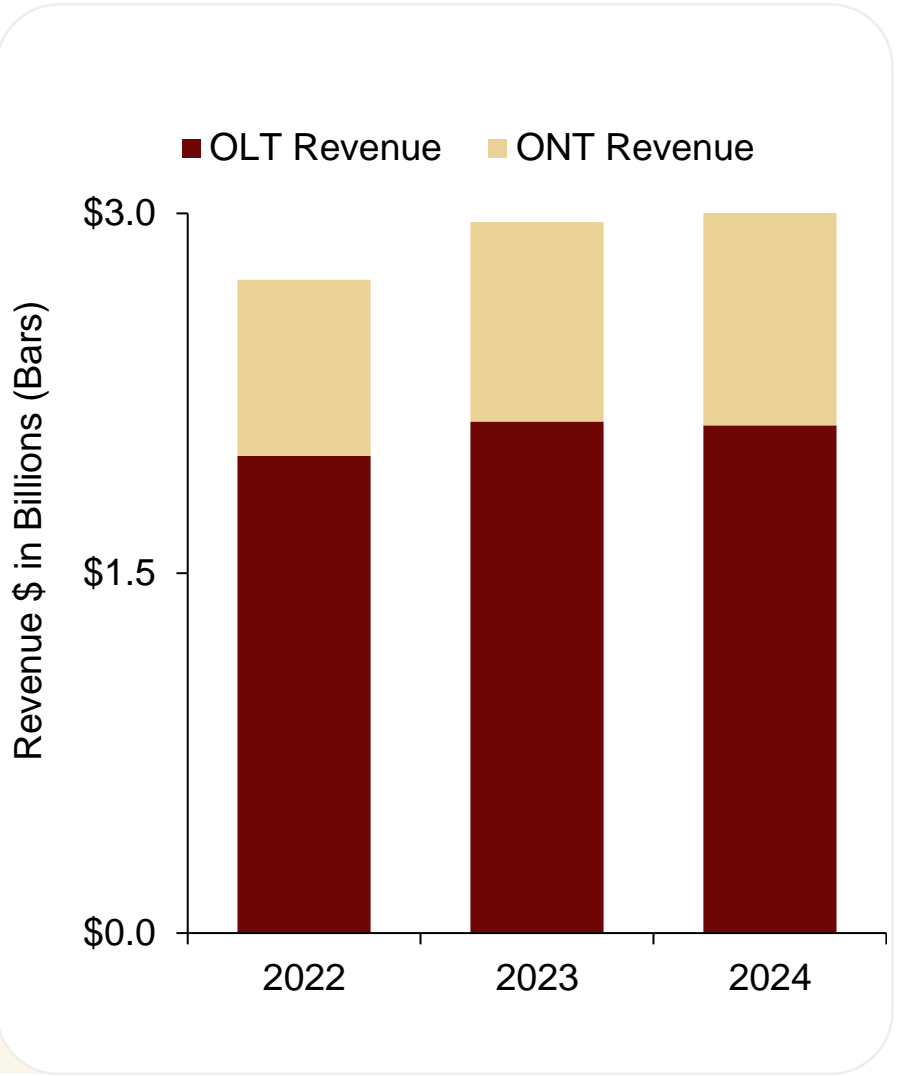
XGS-PON is being deployed globally to help broadband providers deliver multi-gigabit, symmetric services



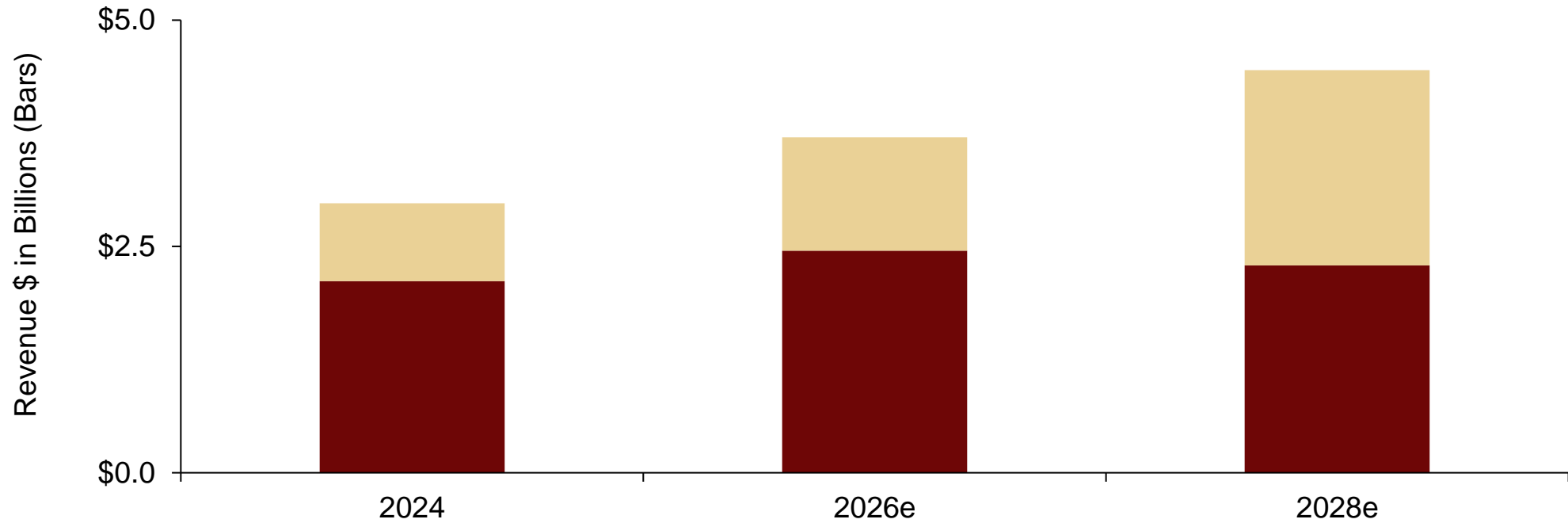
Providers will also use XGS-PON to deliver business services and potentially mobile transport services



XGS-PON will be the dominant global technology through the end of this decade



XGS-PON Market Forecast



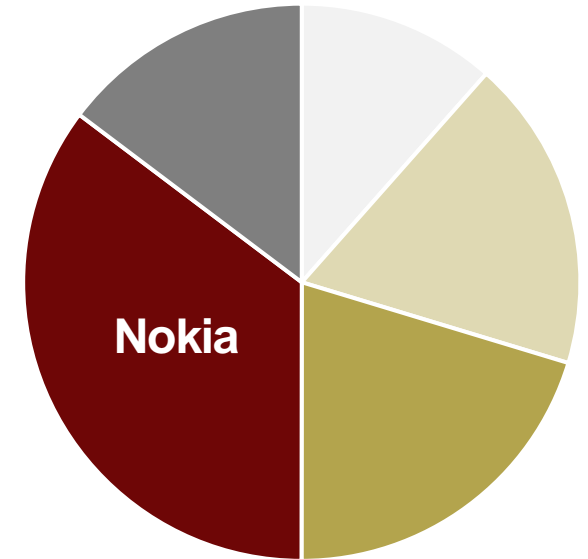
- › Global adoption expected, led by North America and Western Europe
- › Operators looking to leapfrog cable's DOCSIS 4.0 deployments

- › XGS-PON enables multi-Gigabit, symmetric speeds
- › Easily upgradeable to 25GS-PON and other future PON technologies

XGS-PON Market Revenue Ranking 2024

Rank #1	Rank #2	Rank #3	Rank #4	Rank #5
Nokia	Huawei	Calix	ZTE	Adtran

XGS-PON Market Share Leader 2024

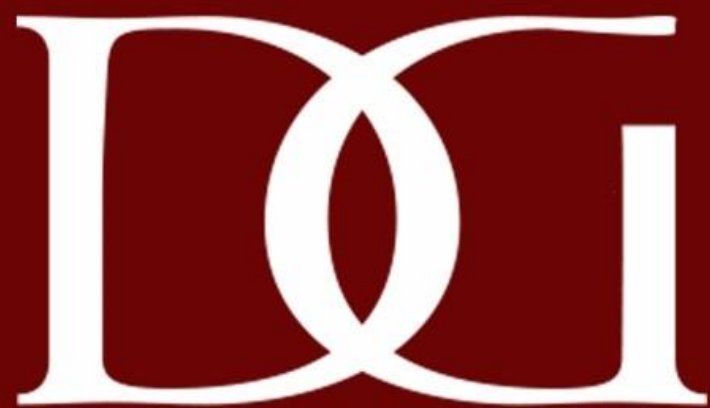


Nokia led the XGS-PON market in 2024 with 35% market share

About Dell'Oro Group



- › Founded in 1995 and headquartered in Silicon Valley.
- › Boutique research firm specializing in telecommunications, enterprise security and networking, data center IT.
- › Quarterly Reports on market share, market size, and pricing, by macro region of the world.
- › 5-Year Forecast Reports, analyst judgment on technology trends, market size tables with history and forecast.
- › Industry executives, investors, and government agencies use our data for critical decision-making.
- › Earned the reputation as the “Gold Standard”.



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