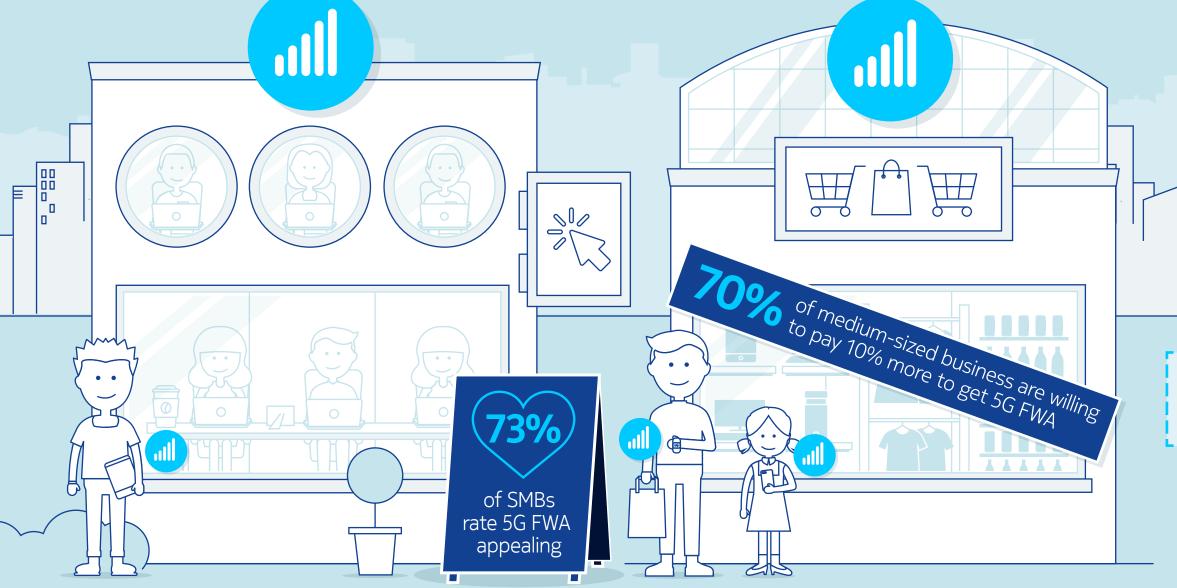
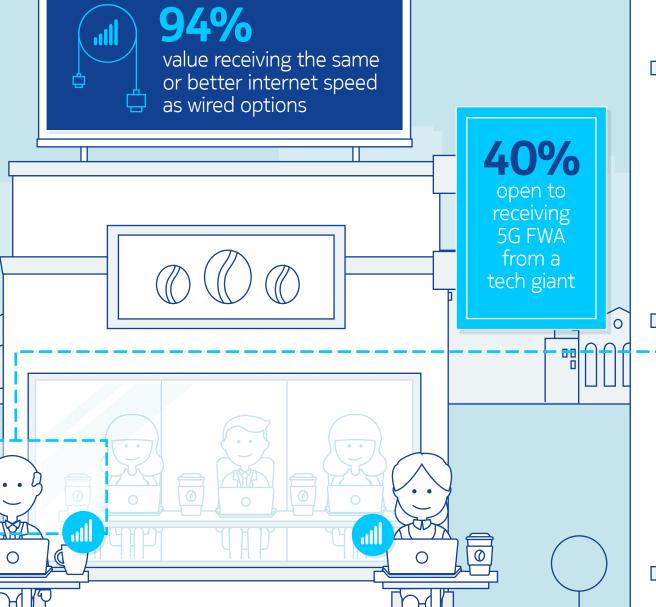
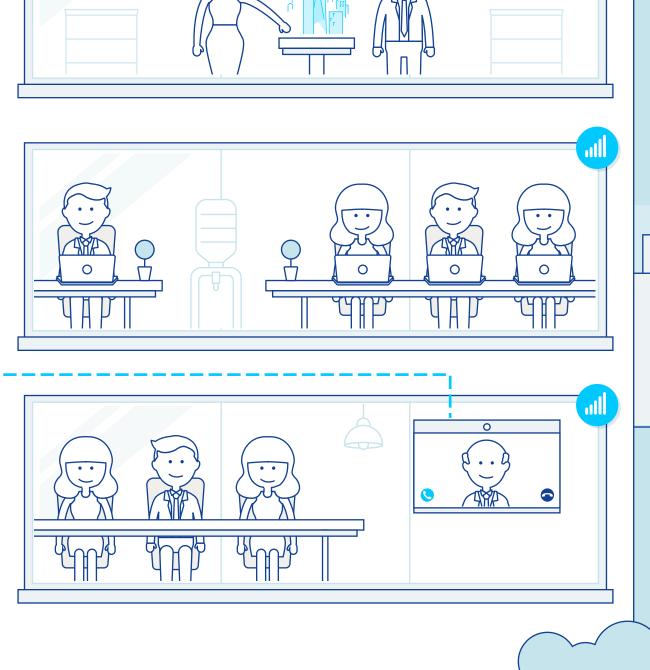


The strongest near-term opportunity, CSPs can readily leverage existing services and expertise for 5G FWA.







Opportunities for enterprise

- Fast, reliable gigabit-capable connectivity for SMBs
- Very low latency for mission critical applications
- An alternative or backup to fixed broadband
- Easy self-installation of FWA gateways
- One provider, one bill, for both mobile and fixed services
- Connectivity for remote campus locations

Opportunities for CSPs

- Boost ARPU with service beyond mobility
- Bundle fixed and wireless services
- Connect new accounts quickly where 5G RAN exists
- Immediate connectivity while dedicated fixed circuits are being built
- Conserve radio resources' mobile hot spots

Made possible by

- High speed, low latency 5G networks
- 5G sub-6 GHz for broadband speeds (1 Gbps peak)
- 5G mmWave for multi-Gigabit broadband
- 4G for competitive broadband services
- High gain indoor and outdoor FWA CPE
- Installation and network optimization tools

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of SMBs need convincing that 5G speeds can rival wired broadband

Visit our research webpage and download our enterprise report. Explore this use case in more detail on our use case hub. Ready to connect with Nokia? Contact us.

