

New paradigm: Fiber for Everything

The industry is raising the bar for fiber broadband. It is not just fiber-to-the-home but Fiber for Everything.

Recent advances in technologies are pushing the boundaries of fiber broadband performance in terms of speed, latency, agility... This means that existing fiber broadband networks can now cover new use cases and connect enterprises, Industry 4.0. 5G sites, smart city infrastructure, etc.

Having a unified network that delivers all services means you need to dig only once and have one network to deploy, power, operate and maintain, which delivers cost benefits. Fiber in itself is a highly efficient network in terms of operating costs and power consumption, so the more end points are connected to fiber broadband network, the better it is for the business case.

Let's explore the economic benefits of Fiber for Everything.

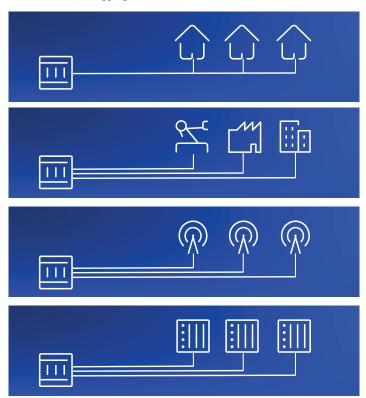


Comparing 5-year total cost of ownership (TCO) compared for two scenarios

Traditional approach

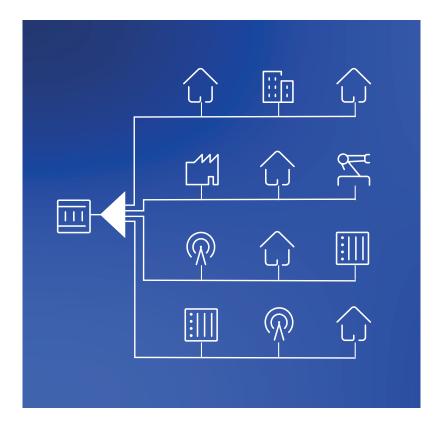
Multiple parallel networks are deployed for different services

- PON for consumer services and small businesses
- Dedicated P2P network for enterprise services
- Dedicated P2P for mobile transport
- Dedicated pre-aggregation of remote DOCSIS nodes.



Converged approach

The existing PON FTTH network supporting GPON, XGS-PON or 25G PON, delivers all services.





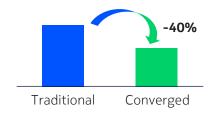
Business case assumption and results



1 – Benefits of serving enterprises on PON







Assumptions

Residential: 93% of all users on a PON

SME: 5% of all users on a PON

Enterprise services: 2% of all users on a PON

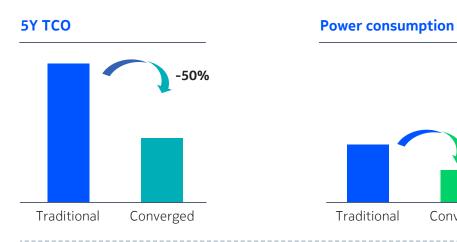
Mobile transport: not included DOCSIS users: not included

Key findings

Serving even a small number of enterprises on a PON instead of P2P delivers 30% cost savings and consumes 40% less power over 5 years. These numbers come from the cost savings on business routers, central office equipment, and outside plant.

The power consumption of the customer premises equipment (business routers and ONTs) are not included in OPEX as they are paid by enterprise customers.

2 - Benefits of serving mobile transport on PON



Assumptions

Residential: 94% of all users on a PON

Converged

SME: 5% of all users on a PON

Enterprise services: not included

Mobile transport: backhaul

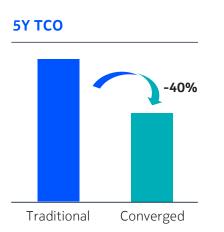
- Number of cells: 1% of all endpoints
- Intercell distance: 500m
 DOCSIS users: not included

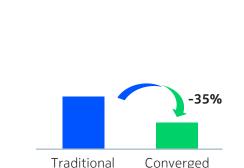
Key findings

Mobile sites have the same footprint as PON networks, so using the PON to connect them eliminates the need for a dedicated transport network. Serving mobile transport on PON networks delivers 50% cost savings and 45% power savings over 5 years.

In converged networks, we consider SFP ONTs for mobile transport, which are plugged into the cell site gateway. These SFPs are very power efficient, resulting in higher power savings.

3 - Benefits of serving enterprises and preaggregation of small DOCSIS nodes on PON





Power consumption

Assumptions

Residential: 50% served on PON, 50% on DOCSIS

SME: 5% of all users on a PON

Enterprise services: 2% of all users on a PON

Mobile transport: not included

DOCSIS users: 50% of all residential users

Key findings

Many cable operators deploying DOCSIS technology are already deploying or exploring the benefits of PON. In this scenario we assume that the existing remote DOCSIS nodes are backhauled via PON instead of P2P fiber. In addition, these PON networks can serve enterprise customers with high upstream and downstream speeds, bringing more revenues. The total TCO benefits come from eliminating the need for costly P2P connectivity, bringing 40% lower TCO, and requiring >35% less power and floor space.



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