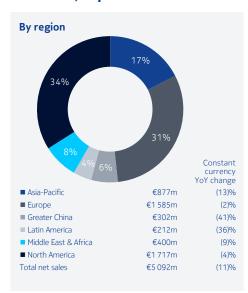
NOKIA

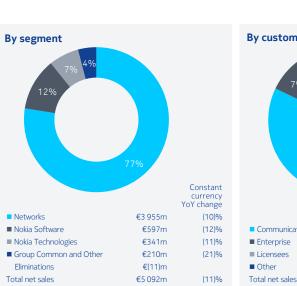
Financial and operational highlights in Q2 2020

"Nokia delivered a strong improvement in Q2, with better-than-expected profitability, significant improvement in cash generation, clear indications of a return to strength in mobile radio, and a year-on-year increase in earningsper-share, despite the challenges of COVID-19."

Rajeev Suri, President and CEO

Net sales, reported





By customer type Constant currency YoY change €4 180m (12)% Communication service providers Enterprise €376m 18% €341m Licensees (11)% Other €195m (19)% €5.092m (11)%

Business and operational highlights



* This operational metric factors in customer size and measures the conversion of our end of 2018 4G footprint to 5G and includes new 5G customer wins.

Disclaimer: Nokia presents financial information on reported, non-IFRS and constant currency basis. Non-IFRS measures presented in this document exclude certain costs and charges and may not be indicative of Nokia's underlying business performance. Change in financial measures at constant currency excludes the impact of changes in exchange rates in comparison to euro, our reporting currency. Non-IFRS or constant currency financial measures should not be considered in isolation from, or as a substitute for, financial information presented in compliance with IFRS. Please see our complete financial report for more information on our results and financial performance as well as our operating and reporting structure.

Financial highlights



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