Financial highlights in Q3 2025

"We delivered a solid performance in Q3 with net sales growing 9% on a constant currency and portfolio basis and all business groups growing.

At a group level, gross margin declined 150 basis points compared to the prior year. This was due to the expected weaker software contribution in Mobile Networks, balancing the higher-than-normal contribution in Q2, and product mix effects in Network Infrastructure. Comparable operating margin was stable year-on-year, excluding a one-time benefit seen in the prior year related to a provision reversal."

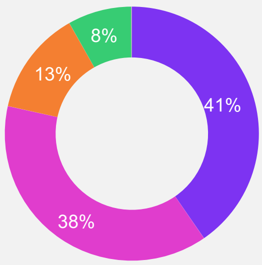
Justin Hotard, President and CEO

Financial highlights

Net sales (comparable)	€4.83bn	Q3'24: €4.33bn
Gross margin (comparable)	44.2%	Q3'24: 45.7%
Operating margin (comparable)	9.0%	Q3'24: 11.2%
EPS, diluted (comparable)	€0.06	Q3'24: €0.06
Net cash and interest-bearing financial investments	€3.0bn	Q4'24: €4.9bn
Total cash and interest-bearing financial investments	€6.1bn	Q4'24: €8.7bn

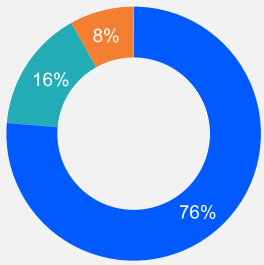
Net sales

By segment



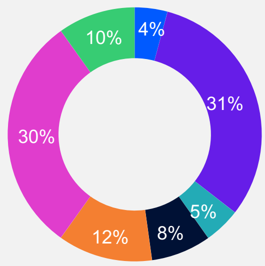
		Constant currency and portfolio YoY change
Network Infrastructure	1 953m	11%
Mobile Networks	1 842m	4%
Cloud and Network Services	645m	13%
Nokia Technologies	391m	14%
Group Common and Other	4m	33%
Eliminations	(8m)	
Total net sales	**4 828m**	**9%**

By customer type



		Constant currency and portfolio YoY change
Communications service providers	3 687m	7%
Enterprise	748m	12%
Licensees	391m	14%
Other	2m	
Total net sales	**4 828m**	**9%**

By region



		Constant currency and portfolio YoY change
Latin America	201m	(10)%
North America	1 514m	13%
Greater China	225m	(11)%
India	369m	24%
Rest of APAC	582m	23%
Europe	1 460m	4%
Middle East & Africa	476m	3%
Total net sales	**4 828m**	**9%**

Network Infrastructure Operating Margin	7.1%	Q3'24: 11.8%
Mobile Networks Operating Margin	0.7%	Q3'24: 5.4%
Cloud and Network Services Operating Margin	11.9%	Q3'24: 9.4%
Nokia Technologies Operating Margin	75.7%	Q3'24: 68.8%

Disclaimer: Nokia presents financial information on reported, comparable, constant currency, and constant currency and portfolio basis. Comparable measures presented herein exclude intangible asset amortization and other purchase price fair value adjustments, goodwill impairments, restructuring related charges, transaction and related costs, including integration costs, and certain other items affecting comparability. In order to allow full visibility on determining comparable results, information on items affecting comparability is presented separately for each of the components of profit or loss. Constant currency reporting provides additional information on change in financial measures on a constant currency basis in order to better reflect the underlying business performance. Therefore, change in financial measures at constant currency excludes the impact of changes in exchange rates in comparison to euro, our reporting currency. Constant currency and portfolio measures are presented on a constant currency basis and assumes any meaningful acquisitions or disposals for which the IFRS financial measures have not been recast had been in place since 1 January 2024. Such measures are presented in order to better reflect the underlying business performance when reported net sales have changed not only due to changes in foreign exchange rates but also as a result of acquisitions or disposals. As comparable, constant currency or constant currency and portfolio financial measures are not defined in IFRS they may not be directly comparable with similarly titled measures used by other companies, including those in the same industry. The primary rationale for presenting these measures is that the management uses these measures in assessing the financial performance of Nokia and believes that these measures provide meaningful supplemental information on the underlying business performance of Nokia. These financial measures should not be considered in isolation from, or as a substitute for, financial information presented in compliance with IFRS. Please see our complete financial report for more information on our results and financial performance as well as our operating and reporting structure.